



# LUCKY STREET GAMING LLC

## JOB DESCRIPTION

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| <b>JOB TITLE:</b>  | Managing Director | <b>FLSA STATUS:</b> | Exempt         |
| <b>DEPARTMENT:</b> | Operations        | <b>DATE:</b>        | March 20, 2019 |

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### Position Summary

This position will work with the General Counsel and Chief Operating Office to provide leadership to ensure systems, processes, and performance indicators are being developed and followed which maximize profitability and efficiency within our core video gaming business. This position will be second in command to assist with top level oversight over all our video gaming functional areas, stepping into the leadership role when the COO is unavailable or absent. Oversight to include Outside Sales & Business Development, Marketing, Inventory Control, Regulatory Compliance and Accounting.

Lucky Street Gaming LLC emphasizes continued innovation, an entrepreneurial mindset, high energy and a professional approach in all aspects. The ideal candidate will be results oriented and operate with a disciplined planning and time management approach.

### Supervision

Reports to and works under the general direction of the General Counsel and Chief Operating Officer.

### Essential Functions

*The essential functions or duties listed below are intended only as an illustration of the various types of work that may be performed. The omission of specific statements of duties does not exclude them from the position if work is similar, related, or a logical assignment to the position.*

- Work with the COO to provide day-to-day leadership that will drive results in functional areas,
- Establish organizational sales and marketing metrics and develop robust plans to meet critical metrics,
  - Analyzing market data, market competitiveness, loyalty programs, branding and social media opportunities to increase visibility,
- Work with the COO to establish operational metrics/key indicators for process control, communication, and performance improvement in operations,
- Assist COO with leadership and staff development to meet business objectives,
- Assist COO in monitoring management performance, conducting periodic performance reviews, disciplinary actions, and terminations as necessary,

- Assist COO in developing robust process that supports the business making the best decisions from a financial and competitive viewpoint,
- Ensure compliance with all federal, state, and local laws as well as corporate requirements and in keeping with the Illinois Gaming Board regulations,
- Act as a key advisor to the COO on matters of process, policy, best practices, and special projects,
- Operate in a manner that is Customer driven/focused,
- Ability to travel throughout the Illinois area, and any locations that have our video gaming machines
- Other duties, as assigned

### **Continuous Improvement**

- Create a culture of continuous improvement and effective problem resolution processes that impact the value chain of our product,
- Manage policy deployment in the areas of cost reduction, on-time delivery, safety, customer satisfaction, employee relations, and financial performance,
- Support Lucky Street Gaming LLC operational objectives to include integrating continuous improvement methodologies into the goal deployment process.

### **Education and Minimum Qualifications**

- Bachelor's Degree given first preference, equivalent experience considered,
- Leadership experience in a strategic role,
- 5+ years of experience managing operations and sales, preferred
- Experience in a metrics-based organization is a plus
- Ability to produce results and willingness to be measured solely on those results
- Proficient with MS Office applications (Excel, Word, Outlook, and Power Point)
- Organized with the ability to manage competing priorities
- Strong analytical skills
- Ability to fully understand Illinois Gaming Board license procedures, rules, and regulations
- High degree of integrity; strong moral character
- Pass criminal background check and pre-employment drug testing
- Must have IGB Handlers' License or the ability to obtain a license within 30 days.

A thorough background investigation, including personal and professional references, criminal background and motor vehicle review will be conducted prior to offer of employment. Must be able to successfully pass a pre-employment drug/alcohol screen following a conditional offer of employment. A valid state motor vehicle operator's license with a clean driving record is required.

### **CERTIFICATES, LICENSES, REGISTRATIONS**

This position requires an Illinois Gaming Board Terminal Handler license, or the ability to obtain license, within thirty (30) days of employment or applicant shall obtain an eligible to

work by the Illinois Gaming Board. A licensed handler shall be required to adhere to the Illinois Gaming Board rules and regulations. The Illinois Gaming Board requires a minimum age of twenty-one (21) for this position.

**WORKING CONDITIONS:**

The physical demands described herein are representative of those that must be met by any an employee to successfully perform the essential functions of this job.

While performing the duties of this job, the working conditions for this position are performed mostly inside an office settings, the employee is occasionally required to walk, stand, stoop, kneel, crouch, crawl and climb or balance; speak and hear; use hands to finger, handle, feel or operate objects, tools or controls; reach with hands and arms; repetitive arm, hand and eye movements are included. Hand-eye coordination is necessary to operate computers and various pieces of equipment. Employee is required to use cognitive ability to reason, analyze and verbalize thoughts and ideas.

This job description is intended to convey information essential to understanding the scope of the Managing Director position and is not intended to be an exhaustive list of knowledge, skills, ability, efforts, duties, responsibilities or working conditions associated with the position.

Reasonable accommodations may be made to enable individual with disabilities to perform the essential functions of the job.

EOE M/F/D/V

**DISCLAIMER:**

*The above statements are intended to describe the general nature and level of work being performed by people assigned this job. They are not intended to be an exhaustive list of all*

*responsibilities, duties and skills required of personnel so classified. The omission of specific statements of duties does not exclude them from the position if the work is similar, related or a logical assignment to the position.*

*The job description does not constitute an employment agreement between the employer and employee and is subject to change by the employer as the needs of the employer and requirements of the job change.*

*Lucky Street Gaming LLC is an Equal Employment Opportunity Employer. In compliance with the Americans with Disabilities Act, Lucky Street Gaming LLC will provide reasonable accommodations to qualified individuals with disabilities and encourages both prospective and current employees to discuss potential accommodations with the employer.*

**REVIEW/APPROVALS:**

\_\_\_\_\_  
Employee

\_\_\_\_\_  
Date

\_\_\_\_\_  
Supervisor

\_\_\_\_\_  
Date

\_\_\_\_\_  
Human Resources

\_\_\_\_\_  
Date